

Can you prove your service competency?  
How can you guarantee a project's success?

**must hire**

# METHODOLOGY

In professional services organizations methodology defines the philosophy, procedures and tools the organization practices. It is methodology together with experience applicable to a given problem that defines the value of a PSO.

A well constructed methodology will serve as proof of competence, be a competitive differentiator, decrease project risk and increase project margin. Find out more by browsing to [www.zwaagstra.net/brian](http://www.zwaagstra.net/brian).

Achieve your service delivery potential. Hire me today.

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**Professional Services Practitioner**

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